

**Cape Ann Piano Studio** Julie Cleveland, Instructor  
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## **Tuition and Fees for School-Aged Children 2018–19**

**Tuition is based on a yearly calendar, comprising 40 lesson weeks, from September to August of each year.**

Your tuition guarantees that I will be present to teach 40 weeks a year. Please see Calendar Breakdown at the bottom of this form for details.

Payment plans are quarterly or monthly, or one annual payment.

Fall/Winter/Spring Quarter = 12 lesson weeks; Summer Quarter = 4 lessons

	<u>F/W/S Qu</u>	<u>Sum Qu</u>	<u>Monthly</u>	<u>Monthly Auto-Pay*</u>
30-minute lesson	\$375.00	\$125.00	\$105.00	\$100.00
45-minute lesson	\$570.00	\$190.00	\$160.00	\$155.00
60-minute lesson	\$755.00	\$250.00	\$210.00	\$200.00

\*There is now a discount on annual tuition for those on the monthly payment plan *who select monthly auto-pay option* (does not apply to regular monthly option).

### Notes:

30-minute lessons: grades (K–2)

45-minute lessons: grades 3 and up

60-minute lessons: grades 6 and up; *highly recommended for advancing students, especially middle and high school age.*

The 60-minute lesson rate is for one student only.

## **When Payments Are Due**

### **Quarterly payments**

Due at the 1st lesson of each quarter.

Fall: September 4–7, 2018

Winter: December 11–14, 2018

Spring: March 26–29, 2019

Summer: Last week of Spring Quarter in June, Dates TBD, 2019

### **Monthly payments**

Due at the 1st lesson of each month.

Monthly payments are the same regardless of the number of weeks in a month, as they are monthly installments toward 40 lessons per teaching year.

**Please add these due dates to your calendar.**

It is your responsibility to remember when payments are due. For monthly students *not* on auto pay, a one-week payment reminder notice will go out via email, but no invoices will be sent.

*If monthly payment is late more than twice, clients will be moved to a quarterly payment plan.*

## Other Fees

### Annual Registration Fee

**\$75** Due by Friday, September 7

Please make a note of this date in your calendar, or better still, pay upon receipt of this mailing!

Late fee is \$10 if more than one week late. Like tuition payments, late fee rules also apply to the registration fee.

### Late Fee

**\$30** (added if tuition payment is made *more than one week* after due date)

***This applies to both quarterly and monthly plans.***

This policy regarding late fees is strictly enforced.

## Book Deposit

**\$50**

When depleted, I will let you know in the lessons, and you can bring a check or cash the next week to replenish the book deposit. *See Other Information form for specifics on how the Book Deposit works.*

## How to Pay

Payments accepted:

Cash, check, direct deposit/auto-pay.

If paying by check, please make out to: Julie Cleveland **or** Cape Ann Piano Studio.

*All tuition payments are nonrefundable.*

## Calendar Breakdown: Sept. 2018–Aug. 2019

40 lesson weeks per year:

36 during school year; 4 lessons during summer generally during July (Dates TBD).

No lessons:

5 weeks of public school vacation

3 weeks of flex time for instructor use anytime during the teaching calendar year

(Any flex weeks not taken during school year will be used as vacation weeks for instructor during the summer.)

4 weeks of summer vacation